Job Description:

ABN Financial is seeking a Financial Sales Representative to discuss our various product lines of Life Insurance and Annuity offerings. Our Sales Representatives will be expected to:

• Consult with potential clients about financial needs and future security options, including:

o Protecting Retirement Savings through fixed annuities

o Protecting Homes / Lifestyle through Life & Disability Insurance offerings

o Tax Free Retirement Programs

• Build a book of business and pipeline of clients with strong referral network

• Educate clients about financial landscapes and importance of financial investment vehicles

Benefits Include:

• Competitive Income

o $35,000 - $50,000 Part Time

o $50,000 - $75,000 Full Time

o $100,000+ Management Roles

• Top-Notch Lead systems so you spend more time making money than marketing for clients

• 55% Closing Ratio with training to get you to 70% with our proprietary sales system

• Daily pay and direct deposits

• Flexible schedule

• Innovative company sales training system (online and in person)

Job Requirements:

• 1+ years of Sales Experience and proven track-record of sales success

• Background of Financial sales or knowledge of financial products helpful but not required – we have a very comprehensive training program

• Be able to operate in an entrepreneurial environment

• For the sales manager positions, the ability to build internal sales teams and manage sales structures and teams or the willingness to be mentored to learn these skills

If you meet these requirements and believe you would succeed in an entrepreneurial sales environment, please apply. One of our recruiters will be in touch with you within 48 hours.