Job Description:

ABN Financial is seeking a Sales Representative to help our clients that have already identified themselves on a lead program where they fill out their height and weight, date of birth, smoking status, best time to call them, who to ask for, their cell, home and work numbers and they sign the bottom of the lead form.

Consult with clients to help them with:

* Protecting Retirement Savings through fixed annuities
* Protecting Homes / Lifestyle through Life & Disability Insurance offerings
* Protecting their future illnesses through Living Benefits Life Insurance
* Build a book of business and pipeline of clients with strong referral network
* Educate clients about financial landscapes and importance of financial investment vehicles
* Being able to offer them with diverse products through fifteen grade A financial companies

Benefits Include:

* Competitive Income
* $30,000 - $50,000 Part Time
* $50,000 - $100,000 Full Time
* $100,000+ Management Roles
* Top-Notch Lead systems so you spend more time making money than marketing for clients
* 55% Closing Ratio with training to get you to 70% with our proprietary sales system
* Daily pay and direct deposits
* Flexible schedule
* Innovative company sales training system (online and in person)

Job Requirements:

* 1+ years of Sales Experience and proven track-record of sales success
* Background of Financial sales or knowledge of financial products helpful but not required – we have a very comprehensive training program
* Be able to operate in an entrepreneurial environment
* For the sales manager positions, the ability to build internal sales teams and manage sales structures and teams or the willingness to be mentored to learn these skills

Why this business will fulfill you:

* You will feel good about helping people protect their families
* You will feel empowered with 16 companies to offer clients to craft a program perfect for them
* You will feel like your making a sincere difference in people's lives
* You will create long term relationships with your clients who will appreciate what you do for them
* You will create a tremendous income through serving others